



Two-level RiveTier system helps Records Storage dept. achieve cost efficiency and reduce document retrieval fees

This year, researchers state that the storage of information and records is about a \$5 billion dollar business in the United States and the biggest concern of companies is the cost efficiency of storage and accessibility to documentation.

So it was no surprise that a Southern California-based customer who served as a general contractor and real estate developer for numerous building projects sought a more cost effective solution to store their documents in open storage (that would equal about 1,000 boxes) than outsourcing it to a document storage company. They examined their own environs for a storage location.

Having identified the bottom level of their 3-level parking garage under their corporate office building, they turned to their storage solutions' provider to consult with them on how to turn this tight space into a storage solution that would be

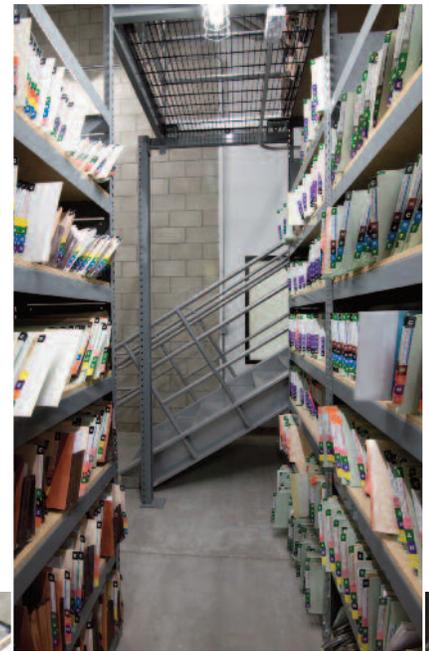
- cost efficient (rid themselves of expensive retrieval fees from an outsourced party)
- improve their accessibility of documents and
- meet compliance and regulatory requirements.

A recent Frost & Sullivan report states that 65% of financial, insurance and legal operations do not outsource their records storage. But paramount among the concerns of these organizations is a high level of security and control.

One of the owners of the storage solutions provider led the enduser through their options and eventually settled upon the clever two-level RiveTier shelving 600-square-foot solution you see featured here. Working with the

storage experts at Western Pacific Storage Solutions, the provider delivered the security and control required by the end-user.

Installing the work platform, stairs and 1200 linear feet of open shelving was a big issue—mainly due to the fact that the install crew had to unload materials on a busy street, then drive down 3 levels into the parking facility. A second problem was the presence of numerous underground pipes around which the engineering team had to design and the install team had to work.



The storage solutions' owner stated that all fabrication services provided by Western Pacific went well. "Everything was smooth sailing—that's why we like working with Western—they get the correct materials list together and they get the stairs to fit. About 30% of our jobs require shelving because of the storage of smaller parts. No matter the size job, we use Western Pacific from Alaska to Indiana and every place in between."

"We believe in maximizing the most bang for the buck for our clients; we look for customers where we can help them move to the next level and this storage solution employing RiveTier shelving really enabled our client to do just that. All RiveTier components ship to the job site in a fully-accessorized, compact bundle ready for assembly. The only tool needed for RiveTier boltless shelving is a rubber mallet. Another unique thing about this project was the custom fixed book ends and flat Backers that WPSS helped us create - to keep the loose files from being pushed off the shelf."

The storage solutions' owner continued, "Since we installed this solution, the client has returned to us for other storage projects."

Regional Sales Manager Scott Hebert of Western Pacific Storage Solutions stated, "Working with professionals like this



storage solutions provider to reduce the document storage costs of end-users like this one is at the core of our mission. We look to deploy our flexible mix of storage options to help companies reduce costs and thrive."

ABOUT WPSS: For over twenty years, Western Pacific Storage Solutions (www.WPSS.com) has established itself as a premier supplier and manufacturer of industrial shelving and work platforms (mezzanines) to some of the world's largest corporations. Serving the smartest links in the supply chain, the company's operations in California, Texas, and Kentucky include two state-of-the-art manufacturing plants, and three strategically-located distribution centers.



We welcome your inquiries.
Contact Valerie at 909-451-0303
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