



## From east to west... Western Pacific's extensive experience in eCommerce might assist a project you're contemplating

Last year, National Real Estate Investor reported, “Numbers are emerging to quantify the e-commerce logistics boom. Since 2010, approximately 141.2 million sq. ft. in mega-warehouses have been built across the United States, according to a recent report from commercial real estate services firm CBRE.”

Indeed, according to CBRE, [California's] “Inland Empire takes the crown for construction of mega-warehouses, with six buildings totaling 6.4 million sq. ft. slated for completion last year.” Nationally, office construction should see further growth in 2018, helped by broad development efforts in downtown markets, and warehouse construction is supported by greater demand arising from e-commerce.

CBRE continued, “Chicago will be the second most active city for mega-warehouse construction, as five buildings totaling 5.6 million sq. ft. will be built in the city this year. From 2010 to 2016, Chicago saw nine mega-warehouse facilities completed, which added 11.7 million sq. ft. of industrial space to the market. That put Chicago in the number five spot of 10 top markets historically.”

A total of 29.5 million of large warehouse construction is currently taking place in the top 10 national markets.

Western Pacific Storage Solutions—manufacturers of industrial steel shelving and mezzanines/work platforms-- has been in the thick of this eCommerce warehouse-building boom as its engineered shelving systems (including its Accu-Wall product—WPSS' answer to Put Wall) have assisted storage operations from East to West—and from Canada to Mexico.

Western Pacific's industrial shelving—as a systems solution—is an important segment of the storage mix. Indeed, DC Velocity's reporter, Clint Reiser, stated “Over

the last 15 years, many DCs—particularly in the retail sector—have found themselves picking far fewer pallets or cases and a lot more individual items or pieces.” Mr. Reiser went on, “the growth of e-commerce shows no sign of slowing. ...companies



expect an average of 40 percent growth in online sales over the next four years.”

Western Pacific's Midwest sales manager Joe Cascio points out eCommerce projects tend to be located in places where there is airport access, near populous areas like New York City, Atlanta, Los Angeles and where companies have been offered tax incentives, i.e., Harrisburg, Pennsylvania, and Hebron, Kentucky. In short, where ever a perceived benefit to the end user exists. Joe observed Western Pacific's eCommerce involvement has been steady the past 6 years, and has increased in the past 18 months, especially for Accu-Wall—Western Pacific's answer to Put Wall.

Yet, Western Pacific's engineering team and their Deluxe shelving is a hard-working contributor to eCommerce centers at ABB Optical, Nordstrom's, and Ulta Cosmetics while an example of the company's Mezzanine/Work

Platform is serving Kohl's and other major retailers doing eCommerce.

Western Pacific's CEO, Tom Rogers adds, “Western Pacific has a solution for your eCommerce operation—whether it is Pacific, Deluxe, RiveTier or our new Accu-Wall. Accu-Wall is pick-to-light friendly with your light-directed technology.”

**ABOUT WPSS:** For over twenty years, Western Pacific Storage Solutions ([www.WPSS.com](http://www.WPSS.com)) has established itself as a premier supplier and manufacturer of industrial shelving and work platforms (mezzanines) to some of the world's largest corporations. Serving the smartest links in the supply chain, the company's operations in California, Texas, and Kentucky include two state-of-the-art manufacturing plants, and three strategically-located distribution centers.



We welcome your inquiries.  
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