



Low-profile Shelving is Perfect Fit for Global Clothing Retailer

Los Angeles – Western Pacific Storage Solutions (www.WPSS.com) was contacted by Jim Voshell, of Baltimore, Maryland-based Conveyor Handling (www.conveyorhandling.com) who requested a quote for WPSS' Deluxe shelving on behalf of a global clothing retailer with numerous distribution centers throughout North America.

But, the end-user/retailer did not have budget to implement the clip-type steel shelving they had stipulated. Jim Voshell then persuaded the retailer to consider low-profile shelving.



WPSS regional sales manager Bruce Marks demonstrated a significant savings in both materials and installation when specifying a lower-profile product to an application that did not require the heavy-duty clip type steel shelving the end-user had originally wanted.

A detailed study of what was being stored was executed; the end result was that the retailer observed RiveTier product functionality was all that was needed to support the lite-weight clothing items being stored. Further, once the end-user visited a large facility that had RiveTier units, they did not see

the logic for pursuing the clip type steel shelving because their specific application was geared more towards RiveTier where they enjoyed a significant savings over material and installation costs of the clip-style.

After placing the order for RiveTier, the global retailer was significantly under budget which allowed them to purchase additional low-profile RiveTier shelving, which they are currently doing.

Chuck Johnson, WPSS' Engineering VP, points out that RiveTier is one of the strongest and most economical boltless systems made; boltless connections mean quick and easy assembly, no small parts to misplace which frequently translates into cutting assembly time in half.

WPSS CEO Tom Rogers said, "Sometimes, boltless shelving is the best solution when the items to be stored are lighter in weight. We encourage everyone to take a second look at all possibilities while still maintaining high standards of safety."

In this situation, WPSS partnered with Conveyor Handling, a leader in providing material handling solutions since 1975. Conveyor Handling Company has developed and maintained relationships with private and public companies nationwide, as well as US and state government agencies. They were instrumental in bringing WPSS to the table to provide the final solution for this end-users' distribution centers.

ABOUT WPSS: Over the past twenty years, Western Pacific Storage Solutions (www.WPSS.com) has experienced steady growth as a trusted supplier of industrial shelving and work platforms (mezzanines) to some of the world's largest corporations. The company's national operations span from California to Kentucky, with two manufacturing plants, and two well-stocked distribution centers.

We welcome your inquiries.

Contact Valerie at **909-451-0303**

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