



SERVING THE SMARTEST LINKS IN THE SUPPLY CHAIN™

February 12, 2021

To Our Valued Customers,

During the past 60 days we have experienced a very volatile steel market. This has included extended order lead-times and rapidly escalating costs. With consideration to the aforementioned conditions, we are forced to increase our current surcharge temporarily effective February 15, 2021 to;

\$.38 cents per/lb on **Deluxe** products.

\$.49 cents per/lb on **RiveTier** products.

\$.25 cents per/lb on **Pacific** products.

This notice supersedes prior notice of surcharge dated 01/11/2020.

All orders placed *prior* to February 12, 2021 will be honored with current surcharge, and must ship within 60 days. Any new orders or outstanding quotations after February 15, 2021 will be honored for 15 days to order, and to 60 days for shipping. Quote requests referencing extended delivery dates require review and approval.

*WPSS reserves the right to apply index pricing adjustments to long term projects or quotes with extended lead times in accordance to published industrial steel benchmark.

Please feel free to contact your Territory Sales Manager or our Customer Service team with questions, concerns or specific opportunities.

Kind Regards,
Tom Rogers, CEO & President